# მე-6 ქართულ-პოლონური საერთაშორისო სამეცნიერო კონფერენცია სატრანსპორტო ხიდი ეგროპა-აზია

# 6th Georgian-Polish International Scientific Conference Transport Bridge Europe-Asia



ემღვნება სტუ-ს 100 წლის იუბილეს Dedicated to the 100th anniversary of GTU

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# სარედაქციო კოლეგია:

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# THE USE OF MACHINE LEARNING TO MANAGE TRANSPORT PROCESSES IN A STEEL MILL ON THE EXAMPLE OF THE COMPANY "HUTA POKÓJ PROFILE"

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Summary:

The problem of the valuation of road transport of goods in a steel producing company is presented. The specificity of the management of transport processes in the steelworks is discussed. The problem of steel transportation is presented. The impact of distance on the price of the transport service is described. The article presents two methods of training the model in a way that results directly from the data and in a universal way by adding information about the number of kilometers in each relation. Four machine learning models were compared according to the mean absolute error metric.

Keywords:

freight management, logistic, transport management, steel production, machine learning.

### 1. INTRODUCTION

Technological advances make it possible to replace man by machine in tasks that require computing power. Machine learning was defined in [1] by Tom Mitchel as the study of computer algorithms that improve automatically through experience. Applications range from data mining programs that discover general principles in large datasets to information filtering systems that automatically learn about users' interests. The process of pricing a transportation service takes time for employees, which is valuable. The company Huta Pokój Profile has been creating the history of metallurgy and steel processing since 1840. It continues this long tradition of a development leader, caring for the local community and focusing on increasing the company's value. The company has the ambition to be a modern and profitable company, integrating and inspiring other entrepreneurs, including steel processors. The company specializes in coldformed sections of various cross-sectional geometry and very high quality and precision workmanship; hotrolled sections in a wide range of steel grades, with complex cross sectional geometry and complementary services, in the above-mentioned areas. The company has its own technological facilities, where it can make new or regenerate the existing equipment needed for the production of steel sections. Thanks to this, it has the right equipment on time, as well as the ability to start production according to the customer's needs. The company has a quality and environmental management system compliant with the requirements of PN-EN ISO 9001, PN-EN ISO 14001, as well as a quality management system in research laboratories compliant with the requirements of PN-EN ISO / IEC 17025. They ensure the quality of products and services. laboratories at the highest level, taking into account the surrounding natural environment. The company uses the SOOT auction platform to manage transport processes. The auction system consists directly in an auction and the company with the lowest price performs the service. Machine learning is used to solve transport problems, in [2] the consumption of diesel fuel per 40 tons of vehicles in international transport is presented, in [3] the prediction of demand on the transport exchange based on machine learning solutions is presented. The price depends on many factors. The impact of the gross domestic product on the price is presented in [4]. The publication [5] presents more complex dependencies that affect the price. The Jupyter Notebook [6] is an editor for programming code. Pandas [7] is a data processing programming library. NumPy [8] is the programming library for calculation analysis, Scikit-Learn [9] is the machine learning programming library. Matplotlib [10] and Seaborn [11] are visualization programming libraries.

### 2. DATA

Fig. 1 shows the basic information about the data set. In the raw data, the names of the columns are in Polish. For a better understanding of the data, they were translated into English. The data is described by 11 features. 10 features are described as object type, 1 feature as int64. The collection consists of 3354 cases, all data is complete. There are no empty values. The object variables will need to be processed to be useful for modeling.

```
<class 'pandas.core.frame.DataFrame'>
RangeIndex: 3354 entries, 0 to 3353
Data columns (total 11 columns):
     Column
                                  Non-Null Count Dtype
 0
     STATUS
                                   3354 non-null
                                                 object
 3
     AUCTION NUMBER
                                   3354 non-null object
 2
     ROUTE
                                  3354 non-null
                                                   object
 3
     TRANSPORT
                                   3354 non-null
                                                   object
     START DATE (PLAN)
 4
                                   3354 non-null
                                                   object
 5
     FINISH DATE (PLAN)
                                  3354 non-null
                                                   object
 6
    REQUIRED MEANS OF TRANSPORT 3354 non-null
                                                   object
 7
     OFFER AMOUNT
                                  3354 non-null
                                                   object
 28
     REMAINING TIME
                                  3354 non-null
                                                   object
 9
     END DATE
                                  3354 non-null
                                                   object
 10 OFFERS
                                  3354 non-null
                                                   înt64
dtypes: int64(1), object(10)
memory usage: 288.4+ KB
```

Fig. 1. Information about the dataset

Tab. 1 shows a random 5 cases. Status has two unique values. It is "out of time" and "interrupted". The analysis should take those that took place and have the status "out of time". The auction number is a unique number assigned to each auction. This is exactly 3354 unique values. There are 242 unique routes among the data. In the collection, there are signs "Ruda Śląska" and "Ruda Śląska 9", which differ in the type of product in one company. It was decided to combine these places, which resulted in reducing the number of unique values to 229. START DATE and END DATE (PLAN) determine when the auction is to start and end. When an offer arrives near the end of the bidding time, it is automatically extended for a specified period of time. END DATE determines when the auction ended. REQUIRED MEANS OF TRANSPORT contains 2 unique values. They mean the same thing - a standard tarpaulin semi-trailer. OFFERS determine how many offers have been proposed. The auction time feature has been created, which is the difference between the scheduled end and the start of the auction. The shortest auction lasted 2 minutes, and the longest 6 hours and 43 minutes. The average is 9 minutes and 31 seconds. The median is 5 minutes. Making predictions on the basis of unique relations is used when prediction is needed on a route on which transport has already taken place. The problem occurs when you need a quote on a new route. This is a common occurrence for a steel producer. The producer must often include the transport price in the purchase price at the customer's request.

Based on this, it was decided to build a based model on the number of kilometers and relations between countries. Table 2 shows the average rates per kilometer depending on the relation. The transports apply only to transports commissioned via the auction platform by the Huta Pokój Profile company. The company is both a shipper and unloader. There are 21 unique relationships. The rate for transport depends on the place of loading and unloading. The price in a given relationship is influenced by the dependencies of supply and demand. The data in the table is sorted from cheapest to most expensive. The most expensive rates are in domestic relations after Poland and in exports to countries that are close. The most expensive relation between domestic transports in Poland was € 4.91 per km. The steelworks has many contractors in the Silesiad Voivodeship. Transports to cities such as Dąbrowa Górnicza or Katowice constitute a significant part. These are short routes up to 50 km. Short deliveries also apply to Czechs and the city of Ostrava. The cheapest rates are for import to Poland. Based on this, it can be concluded that short routes are more

expensive. The time taken by loading and unloading processes increases the rate on short journeys. The company has definitely more export than import relations. The company exports goods to 17 countries, and imports to 3. The company receives a significant part of the goods using rail transport. Transports in exports from Poland are more expensive than in imports. It depends on many factors, such as the supply-demand relationship [12]. The company that provides services for Huta Pokój Profile, after the completion of the order, performs subsequent transports on its own. What happens after unloading the goods with the vehicle is not monitored and is not subject to research. Huta does not provide transports with its own fleet.

Random 5 sample auctions

Tab. 1

	STATUS	AUCTION NUMBER	ROUTE	TRANSPORT	START DATE (PLAN)	FINISH DATE (PLAN)	REQUIRED MEANS OF TRANSPORT	OFFER AMOUNT	REMAINING TIME	ENO DATE	OFFER\$
1294	Licytacja po czasie	Licytuj 41/A/03/2022/HPP	Ruda Sięska (FL) Hannover (DE)	TR2020/040	11.03.2022 11.58	11.03.2022 12:93	Naczepa std. (13,6m - plandeka)	1 200.00 EVR	Czes mine/	11 03 2022 12 03	1
3043	Licytacja po czasie	Licytuj 119/A/06/2021/HPP	Rude Šlęska (PL) Kathen (DE)	TFC2020/027	11.08.2021 13:39	11,06.2021 13:44	Naczepa std. (13,6m - plandeka)	700.00 EUR	Czas minai	11,08,2021 13,47	1
2720	Licytacja po czasie	Licytuj 183/A:07/2021/HPP	Ruda Sigaka 9 [PL] Poznań [PL]	TR2021/082	20.07.2021 14.22	20.07.2021 15:15	Naczepa std. (13,6m - plandeka)	NAME:	Czas minał	20.07.2021 15.15	0
490	Licylecja po czasie	Licyloj 95/A/98/2020/HPP	Ruda Šląska (PL) Frenslat p:Radhoslem (CZ)	TR2020/055	27.08.2020 12:53	27.68.2020 13:00	Naczepa std. (13.6m - plandeka)	220,88 EUR	Czas mina)	27.08.2020 13.00	1
126	Licytacja po czasie	Licytu) 205/A/10/2020/HPP	Ruda Šląska 9 [PL] Tubize [B]	TR2020/019	30,10,2020 09:47	30 10 2020 10:31	Naczapa std. (13,6m - plandeka)	ala go ati	Czas minąr	30.10,2620 10:31	

Tab. 2

# Average rate of transports ordered by Huta Pokoj Profile

Number	Country Load Place	Country Delivery Place Place	wean Price (EKM)
1	Denmark	Poland	0.79
2	Austria	Poland	0.86
3	Germany	Poland	0.94
**		_	-
19	Poland	Slovenia	1 99
20	Poland	Czech	2.04
21	Poland	Poland	4.91

The graph in Fig. 2 shows the dependence of the rate per kilometer on the distance. The outliers at distances between 0 and 100 km are clearly visible. Above this value, the curve flattens out. This confirms the thesis that short routes are more expensive per kilometer of route. This also explains why the national coverage was the most expensive. The company often delivers goods to customers located in the Silesia region. It is also worth noting that steel as a product for road transport is problematic due to the time-consuming loading and unloading.

### 3. MODEL

Based on the above analysis, it was decided to train the models in 2 versions. The baseline is trained based on the relationships that are in the training data. This model can provide a price prediction on the selected relationship. To train the universal version, the number of kilometers in each country was assigned to each relation. In this version, the model is universal. You can get a price forecast in a relation that has never been performed before. The comparison of the above-described methods and the 4 models: DecisionTreeRegressor, RandomForestRegressor, ExtraTreesRegressor, GradientBoostingRegressor is shown in fig 3. All models are regression models. Decision trees are high execution speed [13]. In RandomForestRegressor classes each tree in the ensemble is built from a sample drawn with replacement from the training set. Furthermore, when splitting each node during the construction of a tree, the best split is found either from all input features or a random subset of size max of features. The purpose of these two sources of randomness is to decrease the variance of the forest estimator. Indeed, individual decision trees typically exhibit high variance and tend to overfit. The injected randomness in forests yield decision trees with somewhat decoupled prediction errors. By taking an average of those predictions, some errors can cancel out. Random forests achieve a reduced variance by combining diverse trees, sometimes at the cost of a slight increase in bias. In practice the variance reduction is often significant hence yielding an overall better model. ExtraTreeRegressor is algorithm that combines the attribute randomization of Random Subspace with totally random selection of the cut-point [14]. In ExtraTreesRegressor randomness goes one step further in the way splits are computed. As in random forests, a random subset of candidate features is used, but instead of looking for the most discriminative thresholds, thresholds are drawn at random for each candidate feature and the best of these randomly-generated thresholds is picked as the splitting rule. GradientBoostingRegressor builds an additive model in a forward stage-wise fashion; it allows for the optimization of arbitrary differentiable loss functions. In each stage, a regression tree is fit on the negative gradient of the given loss function. The use of these models for building a publicly available web application is presented in [15].

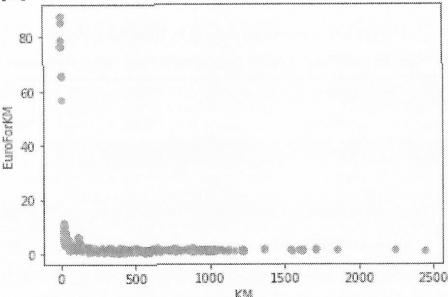


Fig. 2. The dependence of the rate per kilometer on the distance

The error in the base method is smaller than in the universal one. The universal method has a greater error and is more practical. The best model in the base method is ExtraTreesRegressor with an error of 28.76. The best model in the universal method is the RandomForestRegressor with an error of 35.58. Fig. 4 shows the top 20 features for the best model in the RandomForestRegressor universal method. KM means the number of kilometers in total; DE\_KM - number of kilometers in Germany; CZ\_KM - number of kilometers in the Czech Republic; PL\_KM - number of kilometers in Poland; DK\_KM - number of

kilometers in Denmark; NL\_KM - the number of kilometers in the Netherlands; SK\_KM - number of kilometers in Slovakia; RELATION\_MEAN - means the average price in relation between countries.

### 4. IMPLEMENTATION

It can be assumed that the knowledge of IT methods among employees managing transport processes is not at a high level. To solve this problem, it is proposed to put a trained model in an application that will have an affordable level of service. Deploying a machine learning model to production is a never-ending process. Fig. 5 shows the machine learning life cycle. Implementation in a way that the employee can use will have a positive effect on further research. A survey of employees using the model will allow us to validate the model. It will also be possible to compare how much less error the model makes. The Flask framework can be used to perform the implementation.

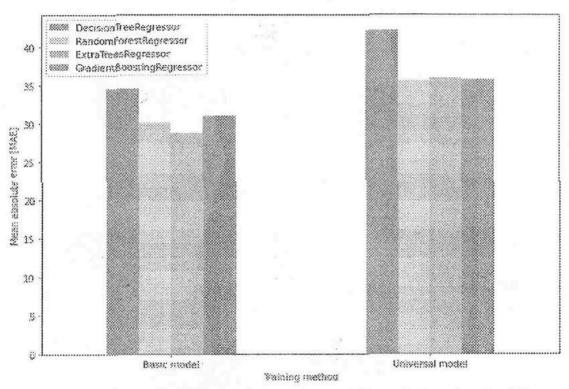


Fig. 3. Comparison of 4 models and 2 training methods

Weight	Feature
0.5366 ± 0.6470	RELATION_MEAN
0.3903 ± 0.6585	KM
$0.0129 \pm 0.0262$	DE_KM
$0.0095 \pm 0.0108$	CZ_KM
0.0094 ± 0.0073	ROUTE_FACTORIZED
$0.0089 \pm 0.0086$	START DATE (PLAN) YEAR
$0.0089 \pm 0.0087$	FINISH DATE (PLAN) YEAR
0.0040 ± 0.0073	PL_KM
0.0024 ± 0.0018	OFFERS
$0.0020 \pm 0.0043$	RELATION_FACTORIZED
0.0020 ± 0.0068	COUNTRY_DELIVERY_PLACE
0.0016 ± 0.0018	START DATE (PLAN) DAY OF YEAR
0.0016 ± 0.0093	DK_KM
0.0014 ± 0.0017	FINISH DATE (PLAN) DAY OF YEAR
0.0012 ± 0.0035	NL_KM
$0.0010 \pm 0.0016$	FINISH DATE (PLAN) WEEK
$0.0010 \pm 0.0021$	SK_KM
0.0010 ± 0.0014	START DATE (PLAN) WEEK
$0.0006 \pm 0.0012$	START DATE (PLAN) DAY
0.0005 ± 0.0011	FINISH DATE (PLAN) MONTH 21 more

Fig. 4. Top 20 Features for RandomForestRegressor in the universal method

### 5. CONCLUSIONS

Machine learning has applications in improving the management of a steel producer's transport processes. Short routes are more expensive per kilometer than longer routes. Providing prices in one currency on a regular basis will improve analytical processes in the future. The error in the base method is smaller than in the universal one. The universal method has a greater error and is more practical. The best model in the base method is ExtraTreesRegressor with an error of 28.76. The best model in the universal method is the RandomForestRegressor with an error of 35.58. Models can be trained using various methodologies. The kilometer-based training method is more universal and is applicable to the valuation of new transport relationships. An example of the implementation of research results to solve a problem in an enterprise was presented.

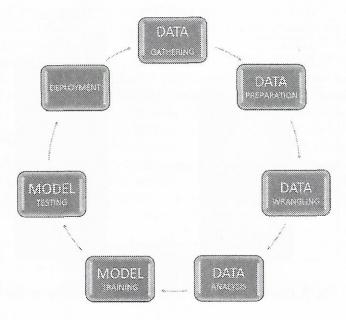


Fig. 5. The life cycle of a machine learning model

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